# SAILLABS

## T E C H N O L O G Y

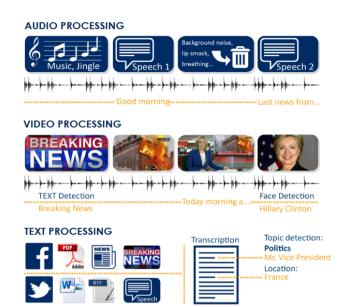
Gerhard Backfried
META-FORUM / ELG-Summit
Oct 8+9 2019, Brussels



## SAILLABS

# **ELG**

#### **Multimedia Processing**



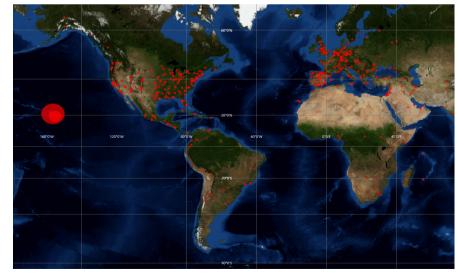
#### **Multiple Languages**



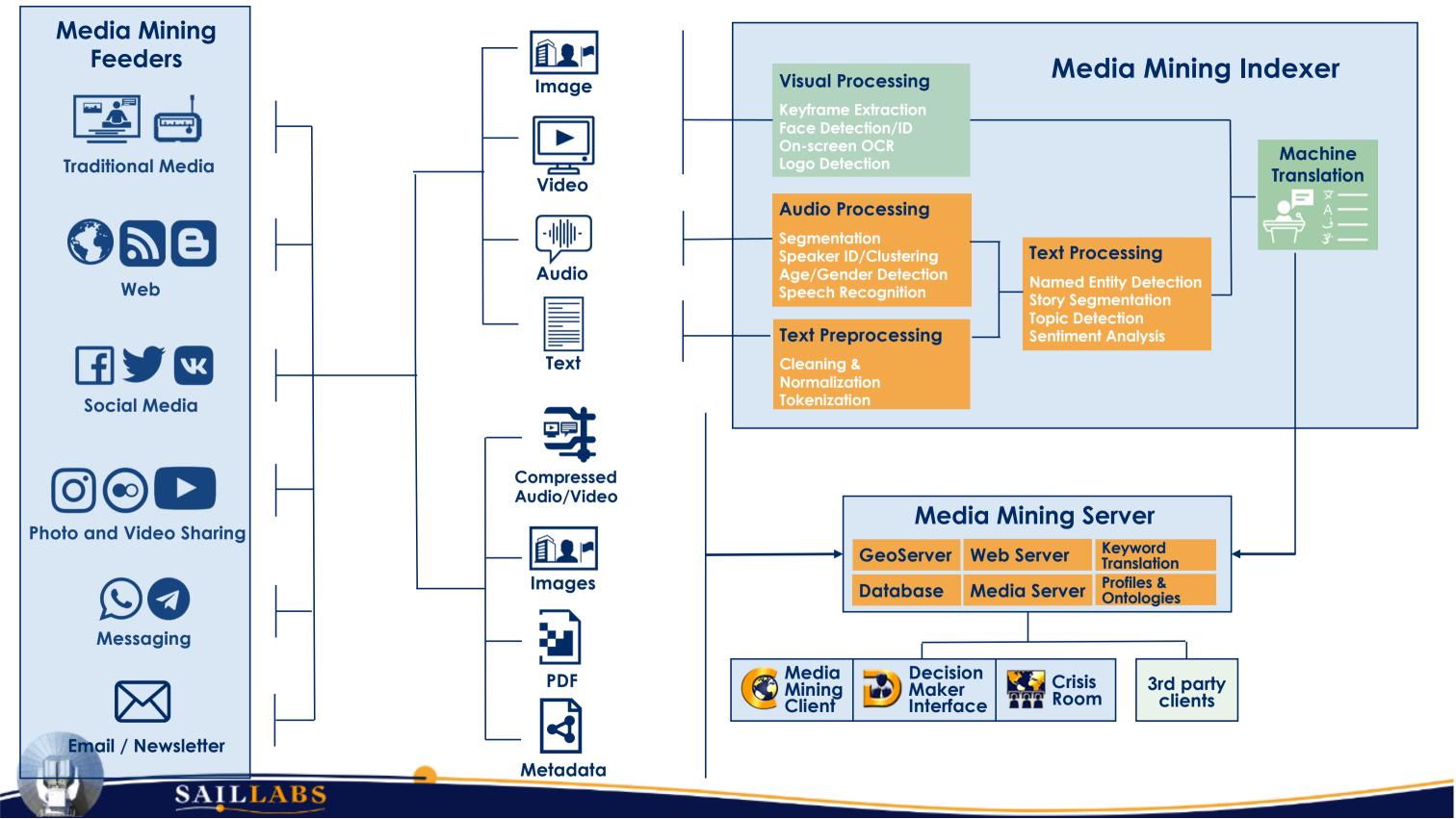


#### **Big Data & Visual Analytics**















**Traditional Media** 















**Social Media** 







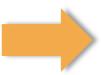
**Photo and Video Sharing** 







**Email / Newsletter** 



#### **Data Ingestion Components**

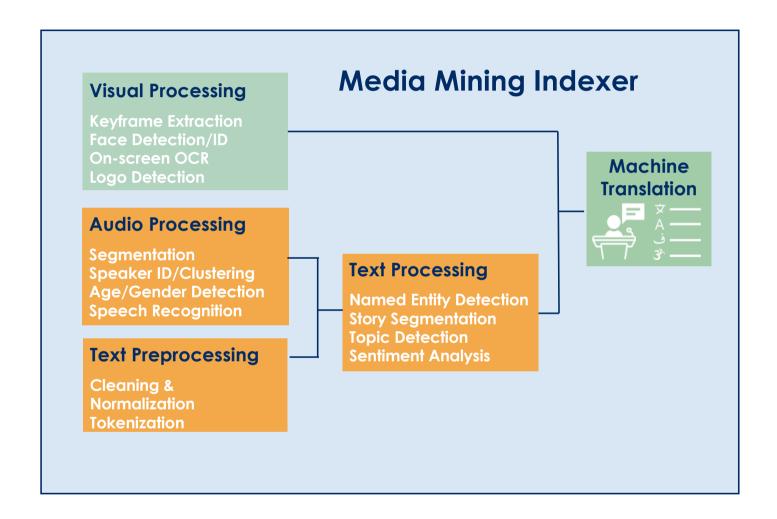
- Language agnostic
- HW dependent elements (digital SAT)
- Dynamic field
  - + New platforms
  - + Changing interfaces/APIs
  - Changing terms and conditions
  - Changing legal environment (GDPR)

#### **WELG Benefits**

- Licensing of components (supply and demand)
- Portfolio extension





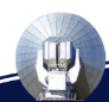


#### **Data Enrichment Components**

- Language (in-)dependent
- HW independent
- Media types
- Toolkits (LMT, SIDTK,...)

#### **#**ELG Benefits (supply)

- Licensing
  - Components
  - o (derived) models
  - Volume-based licenses
- Components (supply and demand)
- Training/Support







#### **Language Development**

- Corpora
- Models
- Consulting / Support

### **ELG** Benefits

- Models (supply and demand)
- Data (supply and demand)
- Services



Processes

**Products** 

Services

Where to innovate?

**Focus** 

Value chains

**Standardization** 

Radical /
disruptive /
breakthrough

**Intensity** *How to innovate?* 

Incremental / sustainable

*Improving features* 

Academia & Industry

Network / Community

Creation of market

Extension of services

Product portfolio extension

**Business** creation

Why innovate? **Objective** 

Business refinement

Reducing costs

*Improving efficiency* 

Customer experience

**Product Performance** 

Channel Brand Marketplace Rapid Prototyping

Supply / push Boundaries

internal

With whom to innovate?

With partners

THE PERSON NAMED IN COLUMN 1

Demand / pull



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Services

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Ευχαριστώ